Contract # 03205-S						
ADMINISTRATIVE VEHICLES. PURCHASE OR FULL SERVICE	FASE					
ADMINISTRATIVE VEHICLES, FORCHASE OR FOLE SERVICE	LLAGE					
	MEL CLAYTON F	OBI	,			
	PHOENIX, AZ	UKI				
	NET 30 DAYS					
1.0 PRICING:						
1.1 PURCHASE OPTION:						
1.1.1 COMPACT CAR	QUANTITY					
WITH GASOLINE	80			\$10,169.00	EACH	
WITH O.E.M. ALTERNATIVE FUEL			N/A			
MAKE/MODEL	Ford Focus					
				-		
1.1.1.1 FACTORY WARRANTY(MONTHS/MILES)			36mos/36,000miles			
·						
1.1.1.2 EXTENDED WARRANTY(5 YEARS/100,000MILES):			Ford Extra Care			
1.1.1.2.1 \$0.00 DEDUCTIBLE				\$1,420.00	EACH	
1.1.1.2.2 \$50.00 DEDUCTIBLE				\$1,110,00		
1.1.1.2.3 \$100.00 DEDUCTIBLE				\$1,050.00		
				\$1,000.00		
1.2.1 FULL SIZE CAR	QUANTITY					
WITH GASOLINE	10			\$12.812.00	Fach	
WITH O.E.M. ALTERNATIVE FUEL	10		N/A	Ψ12,012.00	Lacii	
WITH O.E.M. AETERNATIVE FOLE			14/7			
MAKE/MODEL	Ford Taurus					
WARE/WODEL	i olu Taulus					
1.2.1.1 FACTORY WARRANTY(MONTHS/MILES):			36mos/36,000miles			_
1.2.1.1 FACTORT WARRANTT (WONTHS/WILES).			301105/30,0001111165			
4 0 4 0 EVENDED WARD ANTWEEVE ARCHOOLOGG AND FOL			F F O			
1.2.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES:			Ford Extra Care	A 4.000	E 4 OU 1	
1.2.1.2.1 \$0.00 DEDUCTIBLE				\$1,630		
1.2.1.2.2 \$50.00 DEDUCTIBLE				\$1,320.00		
1.2.1.2.3 \$100.00 DEDUCTIBLE				\$1,260.00	EACH	
1.3.1 8-PASSENGER VANS	QUANTITY					
WITH GASOLINE	3			\$15,810.00		
WITH O.E.M. ALTERNATIVE FUEL				\$22,783	EACH	Dedicated CNG
MAKE/MODEL_	Ford Club Wagon					
1.3.1.1 FACTORY WARRANTY(MONTHS/MILES):			36mos/36,000miles			
1.3.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES)	:		Ford Extra Care			
1.3.1.2.1 \$0.00 DEDUCTIBLE				\$1,725.00		
1.3.1.2.2 \$50.00 DEDUCTIBLE				\$1,415.00		
1.3.1.2.3 \$100.00 DEDUCTIBLE				\$1,105.00	EACH	

	HOENIX, AZ JANTITY					
1.4.1 PICKUP QU WITH GASOLINE		_				
WITH GASOLINE						
	1		\$12,282.00		4.6L V-8, 60	50 GVWR
		- 1	\$18.879.00			
·		- 1	V.0,0.000			
MAKE/MODEL For	rd F150	- 1				
		- 1				
1.4.1.1 FACTORY WARRANTY (MONTHS/MILES):			36mos/36,000miles			
1.4.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES):			Ford Extra Care			
1.4.1.2.1 \$0.00 DEDUCTIBLE			\$1,630.00	EACH		
1.4.1.2.2 \$50.00 DEDUCTIBLE			\$1,320.00			
1.4.1.2.3 \$100.00 DEDUCTIBLE			\$1,260.00	EACH		
. ,			* / * * * * * * * * * * * * * * * * * *			
2.1 FULL SERVICE LEASE OPTION, SAME QUANTITIES:			18-MONTH		24-MONTH	
2.1.1 COMPACT CAR WITH GASOLINE			No Bid	MONTH	No Bid	
MAKE/MODEL		T				
2.1.1.1 RESIDUAL VALUE			\$ /EACH		\$	/EACH
		T	•			
2.2.1 FULL SIZE CAR WITH GASOLINE			No Bid	MONTH	No Bid	
MAKE/MODEL						
2.2.1.1 RESIDUAL VALUE			\$		\$	
2.3.1 8-PASSENGER VAN WITH GASOLINE			No Bid	MONTH	\$	
MAKE/MODEL						
2.3.1.1 RESIDUAL VALUE			\$/EACH		\$	_/EACH
2.4.1 PICKUP WITH GASOLINE			No Bid	MONTH	No Bid	
MAKE/MODEL_						
2.4.1.1 RESIDUAL VALUE			\$/EACH		\$	_/EACH
3.1 COST PER MILE EXCEEDING 15,000 MILES PER YEAR:						
3.1.1. COMPACT CAR			\$	MILE		
3.1.2. FULL SIZE CAR			\$	MILE		
3.1.3. 8-PASSENGER VAN		;	\$	MILE	1	
					1	
3.1.4. PICKUP		!	\$	MILE		
3.2 DELIVERY (DAYS A.R.O.) 45-	-90 D	AYS	š		1	

Contract # 03205-S					
ADMINISTRATIVE VEHICLES, PURCHASE OR FULL SERVICE	Ĺ				
	ENTERPRI	SE FLEE	T SERVICES		
•					
	NET 20 DA	YS			
1.0 PRICING:					
1.1 PURCHASE OPTION:					
1.1.1 COMPACT CAR	+				
WITH GASOLINE	QUANTITY				
WITH O.E.M. ALTERNATIVE FUEL	N/A	\$	N/A	EACH	
		\$	N/A	EACH	
MAKE/MODEL	N/A	i i			
	1.4				
1.1.1.1 FACTORY WARRANTY(MONTHS/MILES)	1				
	1	N/A			
1.1.1.2 EXTENDED WARRANTY(5 YEARS/100,000MILES):				
1.1.1.2.1 \$0.00 DEDUCTIBLE		\$	N/A	EACH	
1.1.1.2.2 \$50.00 DEDUCTIBLE	1	\$	N/A	EACH	
1.1.1.2.3 \$100.00 DEDUCTIBLE	1	\$	N/A	EACH	
THE PROCESS BESCONSEE	_	Ψ	1471	27.011	
1.2.1 FULL SIZE CAR	QUANTITY	ļ			
WITH GASOLINE	407111111	\$	N/A	EACH	
WITH O.E.M. ALTERNATIVE FUEL	N/A	\$	N/A	EACH	
THIT OLE MILITER WITH ET OLE	-1471	Ψ	1471	L/1011	
MAKE/MODEL	_				
WWW.	N/A				
1.2.1.1 FACTORY WARRANTY(MONTHS/MILES):	-1471				
i.e.i.i i i i i i i i i i i i i i i i i	+	N/A			
1.2.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES		14//			
1.2.1.2.1 \$0.00 DEDUCTIBLE	*	\$	N/A	EACH	
1.2.1.2.2 \$50.00 DEDUCTIBLE	+	\$	N/A	EACH	
1.2.1.2.3 \$100.00 DEDUCTIBLE	+	\$	N/A	EACH	
1.2.1.2.5 \$100.00 BEBOOTIBLE	+	Ψ	19/73	LAOIT	
1.3.1 8-PASSENGER VANS	QUANTITY				
WITH GASOLINE	N/A	\$	N/A	EACH	
WITH O.E.M. ALTERNATIVE FUEL	14/3	\$	N/A	EACH	
WITH O.E.M. AETERNATIVE FOLE		Ψ	19/75	LAOIT	
MAKE/MODEL	N/A				
WARE/WODEL_	IV/A				
1.3.1.1 FACTORY WARRANTY(MONTHS/MILES):		N/A			
1.3.1.1 TACTORT WARRANTT (MONTHS/MILES).		IV/A			
1.3.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES	:/-				
1.3.1.2.1 \$0.00 DEDUCTIBLE	7-	\$	N/A	EACH	
1.3.1.2.1 \$0.00 DEDUCTIBLE 1.3.1.2.2 \$50.00 DEDUCTIBLE	+	\$	N/A N/A	EACH	
1.3.1.2.2 \$50.00 DEDUCTIBLE 1.3.1.2.3 \$100.00 DEDUCTIBLE	+	\$	N/A N/A	EACH	
1.3.1.2.3 \$100.00 DEDUCTIBLE	1	Ψ	13/73	LACH	

	ENTERPRI	SE FLEET S	SERVICES			
	TEMPE, AZ					
1.4.1 PICKUP	QUANTITY					
WITH GASOLINE	N/A	\$	N/A		EACH	
WITH O.E.M. ALTERNATIVE FUEL		\$	N/A		EACH	
WITH GIESSIA NETERIORITYET GEE		•	1471		L/ toll	
MAKE/MODEL	N/A					
WW. W.C. MODEL	1471					
1.4.1.1 FACTORY WARRANTY(MONTHS/MILES):		N/A				
1.4.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES);					
1.4.1.2.1 \$0.00 DEDUCTIBLE	<u></u>	\$	N/A		EACH	
1.4.1.2.2 \$50.00 DEDUCTIBLE		\$	N/A		EACH	
1.4.1.2.3 \$100.00 DEDUCTIBLE		\$	N/A		EACH	
2.1 FULL SERVICE LEASE OPTION, SAME QUANTITIES:			18-MONTH		24-MONTH	
2.1.1 COMPACT CAR WITH GASOLINE		\$	\$555.00	MONTH	\$480.00	MONTH
MAKE/MODEL	Chevy Cava	alier				
· ·	, , , , , ,					
2.1.1.1 RESIDUAL VALUE		\$	\$5,100.00	EACH	\$4,400.00	EACH
2.2.1 FULL SIZE CAR WITH GASOLINE		\$	\$610.00	MONTH	\$535.00	MONTH
MAKE/MODEL	Chevy Impa	la				
2.2.1.1 RESIDUAL VALUE		\$	\$8,500.00	EACH	\$7,600.00	EACH
2.3.1 8-PASSENGER VAN WITH GASOLINE		\$	\$595.00	MONTH	\$540.00	MONTH
MAKE/MODEL	Chevy 1500	Express Va	n			
2.3.1.1 RESIDUAL VALUE		\$	\$11,500.00	EACH	\$10,300.00	EACH
2.4.1 PICKUP WITH GASOLINE		\$	\$460.00	MONTH	\$435.00	MONTH
MAKE/MODEL_	Chevy C150	00 Silverado	Pickup			
2.4.1.1 RESIDUAL VALUE		\$	\$8,800.00	EACH	\$7,700.00	EACH
3.1 COST PER MILE EXCEEDING 15,000 MILES PER YEAR:						
	1					
3.1.1. COMPACT CAR		\$	0.15		MILE	
3.1.2. FULL SIZE CAR	1	\$	0.15		MILE	
3.1.3. 8-PASSENGER VAN		\$	0.17		MILE	
3.1.4. PICKUP		\$	0.17		MILE	
3.2 DELIVERY (DAYS A.R.O.)	120	DAYS				
	1					l

Contract # 03205-S	1	1	T.	1		1
ADMINISTRATIVE VEHICLES. PURCHASE OR FULL SERVICE	<u> </u>			1	-	ļ
ADMINISTRATIVE VEHICLES, PURCHASE OR FULL SERVICE	L					
		ED CHEVRO	DLET			
	CHANDLE					
	NET 30 DA	<u>YS</u>				
1.0 PRICING:						
1.1 PURCHASE OPTION:						
1.1.1 COMPACT CAR						
WITH GASOLINE	QUANTITY					
WITH O.E.M. ALTERNATIVE FUEL	80		\$11,037.24			
			\$17,017.09	EACH		
MAKE/MODEL	1	1		1		
	CHEVROL	ET CAVALIE	R MODEL # 1JC69	1		
1.1.1.1 FACTORY WARRANTY(MONTHS/MILES)						
·		36 MOS. 36	000 MILES BUMPER TO BU	JMPER 0 DE	DUCTIBLE	
1.1.1.2 EXTENDED WARRANTY(5 YEARS/100,000MILES):						
1.1.1.2.1 \$0.00 DEDUCTIBLE				1		
1.1.1.2.2 \$50.00 DEDUCTIBLE			\$1,520.00	EACH		
1.1.1.2.3 \$100.00 DEDUCTIBLE			N/A	EACH		
			\$1,280.00			
1.2.1 FULL SIZE CAR			, , , , , , , , , , , , , , , , , , , ,			
WITH GASOLINE	QUANTITY			EACH		
WITH O.E.M. ALTERNATIVE FUEL	10		\$15,131,30			
	N/A		7.0,			
MAKE/MODEL						
III III COLO						
1.2.1.1 FACTORY WARRANTY(MONTHS/MILES):						
1.2.1.1 TAGTORT WARRANT (MONTHO) MILEG).		26MOS 26	000 MILES BUMPER TO BU	MDED 0 DEI	OLICTIBLE	
1.2.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES:		30IVIO3. 30	T SOUTH TO BE	WIFERODE	JOCTIBLE	
1.2.1.2.1 \$0.00 DEDUCTIBLE						
1.2.1.2.1 \$0.00 DEDUCTIBLE 1.2.1.2.2 \$50.00 DEDUCTIBLE			\$1.855.00	EACH	-	-
1.2.1.2.3 \$100.00 DEDUCTIBLE 1.2.1.2.3 \$100.00 DEDUCTIBLE			N/A	EACH		-
1.2.1.2.3 \$100.00 DEDUCTIBLE			\$1.535.00		-	
1.3.1 8-PASSENGER VANS			φ1,535.00	LACH	-	
WITH GASOLINE	QUANTITY			1	-	
WITH GASOLINE WITH O.E.M. ALTERNATIVE FUEL			\$40.444.F/	EACH	-	ļ
WITH O.E.IVI. ALTERNATIVE FUEL	3		\$18,111.56	EACH	-	ļ
MAKEMODEL			N/A	1	-	ļ
MAKE/MODEL_						
1.3.1.1 FACTORY WARRANTY(MONTHS/MILES):			<u> </u>	<u> </u>		l
		36 MOS. 36	0000 MILES BUMPER TO BU	IMPER 0 DE	DUCTIBLE	
1.3.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES)	:					
1.3.1.2.1 \$0.00 DEDUCTIBLE				1		
1.3.1.2.2 \$50.00 DEDUCTIBLE			\$1,855.00			
1.3.1.2.3 \$100.00 DEDUCTIBLE			N/A	EACH		
	1	1	\$1,535.00	EACH	1	1

	THOROBRI	ED CHEVR	OLET				
	CHANDLER	R, AZ					
1.4.1 PICKUP							
WITH GASOLINE	QUANTITY						
WITH O.E.M. ALTERNATIVE FUEL	1			\$13,209.58			
			N/A	, ,,			
MAKE/MODEL							
1.4.1.1 FACTORY WARRANTY(MONTHS/MILES):							
THE TAX TOTAL TOTAL TAX TOTAL TOTAL COST.		36 MOS 36	SOOO MILES	BUMPER TO BU	MPER 0 DE	DUCTIBLE	
1.4.1.2 EXTENDED WARRANTY (5 YEARS/100,000 MILES)		00 11100 00	T THE THE THE THE THE THE THE THE THE TH	DOM: EIX TO DO	1 2 0 52	I	
1.4.1.2.1 \$0.00 DEDUCTIBLE							
1.4.1.2.2 \$50.00 DEDUCTIBLE				\$1,720.00	EACH		
1.4.1.2.3 \$100.00 DEDUCTIBLE			N/A	\$1,720.00	EACH		
1.4.1.2.3 \$100.00 DEDOCTIBLE			IN/A	\$1,435.00			
2.1 FULL SERVICE LEASE OPTION, SAME QUANTITIES:				\$1,435.00	EACH		
2.1 FULL SERVICE LEASE UPTION, SAME QUANTITIES:	1		18-MONTH		ļ	24-MONTH	
A 4 4 COMPACT CAR WITH CARCURIT			18-MONTE	1		24-MONTH	l
2.1.1 COMPACT CAR WITH GASOLINE					MONTH		MONTH
MAKE/MODEL			\$		MONTH	\$	MONTH
2.1.1.1 RESIDUAL VALUE							
			\$	/EACH		\$	_/EACH
2.2.1 FULL SIZE CAR WITH GASOLINE							
MAKE/MODEL			\$		MONTH	\$	MONTH
2.2.1.1 RESIDUAL VALUE							
			\$	/EACH		\$	_/EACH
2.3.1 8-PASSENGER VAN WITH GASOLINE							
MAKE/MODEL			\$		MONTH	\$	MONTH
2.3.1.1 RESIDUAL VALUE							
			\$	/EACH		\$	/EACH
2.4.1 PICKUP WITH GASOLINE							
MAKE/MODEL			\$		MONTH	\$	MONTH
			T			*	
2.4.1.1 RESIDUAL VALUE							
			\$	/EACH		s	/EACH
3.1 COST PER MILE EXCEEDING 15,000 MILES PER YEAR:			Ψ	_/LAOII		Ψ	_/LAGIT
3.1 GOOT FER WILLE EXCEEDING 10,000 WILLEGT ER TEAR.							
3.1.1. COMPACT CAR							
3.1.1. COMPACT CAR			\$		MILE		
3.1.2. FULL SIZE CAR			Φ		IVIILE		
3.1.2. FULL SIZE CAR							
0.4.0. 0. DACCENCED VAN	1		\$		MILE	1	
3.1.3. 8-PASSENGER VAN						1	
			\$		MILE	1	
3.1.4. PICKUP			1				
			\$		MILE	1	
3.2 DELIVERY (DAYS A.R.O.)							
		DAYS					